

[PDF] The Greatest Salesman In The World (Part II)

Og Mandino - pdf download free book

Books Details:

Title: The Greatest Salesman in the

Author: Og Mandino

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Description:

From Publishers Weekly This is a sequel to Mandino's 1967 bestselling parable about Hafid, a camel boy who happened upon a young couple and their shivering infant. Carrying a red cloak, which his master had instructed him to sell, he generously wrapped it around the child, who was the infant Jesus. Impressed by this generous gesture, Hafid's master gave him scrolls containing 10 straightforward principles for achieving personal and professional success. Part two begins as aging Hafid of Damascus, now the greatest salesman in the world, languishes after the death of his "loving woman." To rejuvenate himself, Hafid undertakes a speaking tour to enlighten others about the 10 principles. During this journey, Hafid learns that the man he gave the scrolls, Jesus' apostle Paul, lost them in a shipwreck. Just before he dies, Hafid goes to hallowed Mt. Hermon, where God addressed Jesus, and creates new scrolls for posterity. At this point, Mandino explains each of the 10

rules in simple, reasonable prose. Among other things, he exhorts his disciples to eschew self-pity, establish goals, behave amiably and actively seek new opportunities. While his inspirational message is banal, the author communicates so lucidly and persuasively that those who enjoyed his first book will undoubtedly find this one equally appealing. Major ad/promo; author tour.

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From Library Journal This sequel to Mandino's 1967 self-help classic features the same amalgam of biblical motifs and secular values as its predecessor. As the new story opens, an older Hafid (who rose from camel boy to "greatest salesman" in the original) is mourning his wife, oblivious to the needs of others, until a stranger directs him toward a new career preaching to the masses on the subject of success. On his travels he meets biblical figures (including St. Paul, languishing in jail till the salesman revives him). Closing with ten "Vows of Success," this is shaky theologically, but a predictable best seller. EC

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